

STATE OF NEVADA

ATTACHMENT B-1 Research and Advisory for Business Services Pricing

2018 rates and unit prices are effective for purchase orders received on or before December 31, 2018 with a service start date no later than January 1, 2019.

1. Annual Individual Subscription	
Annual Individual Subscription services include unlimited online Internet access to unlimited or a set quantity of published reports customized for the service. Depending on the service, the individual named user may have unlimited access to analyst inquiries, access to inquires via a Team Leader, or no inquires (e.g. Reference level). Please refer to product's service description for a full list of deliverables included with each license.	
GARTNER BUSINESS SERVICES	2018 Subscription Rate
Gartner for Finance Leaders Team⁸	
Leader	29,495
Advisor Member	29,495
Reference Member	13,233
Gartner for Finance Leaders Individual Access	39,596
Gartner for Human Resources Leaders Team⁸	
Leader	29,495
Advisor Member	29,495
Reference Member	16,364
Gartner for Human Resources Leaders Individual Access	39,596
Gartner for Sales Leaders Team⁸	
Leader	32,122
Advisor Member	32,122
Reference Member	13,233
Gartner for Sales Leaders Individual Access	39,596
Gartner for Legal Leaders Team⁸	
Leader	25,556
Advisor Member	25,556
Reference Member	10,203
Gartner for Legal Leaders Individual Access	33,839

“Single-user” applies to a buying center that has one individual license; “Multi-user” applies to a buying center that has at least two qualifying licenses within the same agency or municipality. To qualify for multi-user price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Events, and Add-on services do not contribute towards multi-user pricing qualification.

⁸ Gartner for Business Leaders Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per Team. Each Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Gartner for Business Leaders Sales Team or Gartner for Business Leaders Law and Compliance Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Gartner for Business Leaders Sales Team may only consist of Gartner for Business Leaders Sales Team licenses.

Gartner reserves the right to refresh its pricing and product offerings on an annual basis. The refreshed pricing and product offering(s) will be provided to the Client in writing and will become effective within 10 days of submission by Gartner and/or January 1st of each new year.